

Bio for West Volusia Regional Chamber of Commerce

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We are conveniently located in West Volusia County on Enterprise Road in Debary. A large percentage of our customers come from Central Florida however, we do service the insurance needs of customers throughout the entire state of Florida.

The office has been in this location since opening in March 2012 and I anticipate remaining in this location well into the future. I have two full time and two part time staff members all of which are very experienced and knowledgeable in all aspects of insurance. One staff member is fluent in Spanish which gives us the ability to serve an even larger segment of the West Volusia population. We all endeavor to stay involved in the local community through various events and activities in conjunction with local schools, churches, and other organizations and especially the West Volusia Regional Chamber of Commerce.

We are a full service agency taking on the role of a local Trusted Advisor for insurance products. Building strong and long lasting customer relationships is extremely important to us. Strong business relationships increase retention for us but it also brings us referral business as well as inquires about referrals to other professionals within our network.

Although insurance coverage can be purchased online or over the phone, we attempt to arrange personal meetings with customers to discuss their specific personal situation. It would be the at the customer's preference to conduct those meetings in our office, the customers place of business or their residence.

Insurance is complex and certainly doesn't fall into the one size fits all categories. It is important to us to do everything possible to verify that the customer understands what they are purchasing and what protection a specific coverage does or does not offer.

We have multiple carriers for homeowners insurance for both primary residence and rental properties. We offer coverage for autos, motorcycles, boats, golf carts, ATV, renters, and more. We offer commercial auto insurance for a variety of vehicles used for business purposes. We also offer commercial property, business general liability, professional liability (E&O) and workers comp.

A little personal background on me includes growing up in Indiana and moving to Winter Springs Florida in 1981 where I promptly entered into the real estate business. I worked in various capacities in the real estate business and eventually became focused on the training and consulting side. I relocated to Debary in 2005 and really enjoy the quiet surroundings and less traffic yet still being convenient to most everything. When not working, which seems rare these days, my hobbies include drag racing, motorcycle riding, my two Maltese dogs, home & garden projects or just relaxing by the pool with family and friends.